

Sonoma Valley Fire District

Board of Directors Meeting

November 8, 2022





Sonoma Valley Fire District

Board of Directors Meeting

November 8, 2022

TABLE OF CONTENTS

Regular Meeting Agenda	Page 2
Item 7a - Agenda Summary - AB 361 Compliance	Page 4
Item 7b - Agenda Summary - Approval of Meeting Minutes.....	Page 5
Item 7b - 10.08.22 Regular Meeting Minutes.....	Page 6
Item 7b - 10.08.22 Chief’s Report.....	Page 8
Item 10a - Agenda Summary - AB1600 Annual Impact Fee Report.....	Page 10
Item 10a - AB1600 Annual Report FY 21/22	Page 11
Item 10a - AB1600 Financial Summary FY 21/22.....	Page 14
Item 10a - Resolution 2022/2023-02.....	Page 15
Item 10b - Agenda Summary - Motorola APX Radio Request	Page 17
Item 10b - Motorola Solutions Quote	Page 18

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**MEETING AGENDA
SONOMA VALLEY FIRE DISTRICT
BOARD OF DIRECTORS**

Tuesday, November 8, 2022 at 6:00 P.M.
Location: Sonoma Valley Fire District Station 1
630 2nd Street W., Sonoma, CA 95476

This meeting is being conducted in person and via videoconference in compliance with AB 361, effective September 16, 2021. Agendas and board packet materials are available at the following website: <http://sonomavalleyfire.org>

Join by phone: 1-669-900-9128

Meeting ID: 914 153 1767

Meeting Passcode: 3300

1. Call to Order

2. Roll Call and Determination of a Quorum

Board of Directors: President William Norton, Vice President John (Matt) Atkinson, Treasurer Mark Johnson, Brian Brady, Mark Emery, Nick Greben, Terrence Leen.

3. Pledge of Allegiance

4. Confirmation of Agenda

Opportunity for the Board to reorder agenda items.

5. Comments from the Public

(At this time, members of the public may comment on any item not appearing on the agenda. It is recommended that you keep your comments to three minutes or less. Under State Law, matters presented under this item cannot be discussed or acted upon by the Board at this time. For items appearing on the agenda, the public will be invited to make comments at the time the item comes up for consideration by the Board of Directors.)

6. Presentations

7. Consent Calendar

a) Consideration to approve of videoconference option under AB 361. Board will consider approval of findings that there remains a State proclaimed COVID 19 health emergency and local officials continue to impose or recommend measures to promote social distancing. **Action item**

b) Approval of minutes from the regular meeting held on, October 11, 2022.
Action Item

8. Fire Chief's Monthly Report

Report for October

9. **Old Business**

10. **New Business**

- a) Resolution 2022/2023-02 to approve the AB1600 annual report of SVFD's imposed development impact fees for fiscal year 2021/2022.
- b) Requesting Board approval for the purchase of 35 portable radios with required accessories.

11. **Other Business to Come before the Board**

12. **Comments from the Floor**

13. **Comments/Reports from the Board**

14. **Closed Session**

15. **Adjournment**

This meeting will be adjourned to the regular Board meeting on December 13, 2022 at 6:00 p.m. Meeting access will be determined based on COVID-19 restrictions in place at that time.

Copies of all staff reports and documents subject to disclosure that relate to any item of business referred to on the agenda are available at the following website at <http://sonomavalleyfire.org>.



Sonoma Valley Fire District
Board of Directors Meeting
 Agenda Item Summary
 November 8, 2022

Agenda Item No.	Staff Contact
7a	Maci Bettencourt, Clerk of the Board

Agenda Item Title
AB 361 Compliance

Recommended Actions
Review local officials currently imposed or recommended measures to promote social distancing.

Executive Summary
<p>Since the Governor’s COVID-19 emergency orders issued in March 2020, local public agencies, such as our Board of Directors, have been authorized to conduct videoconference meetings without compliance with Brown Act teleconference and videoconference requirements in Government Code section 54953.</p> <p>The Governor’s order expired on 9/30/21, and the California legislature passed AB 361, signed by the Governor on 9/16/21, which authorizes continued videoconference meetings without Brown Act compliance, provided the local agencies Board of Directors make a finding, every 30 days at its monthly meeting, that (1) there is still a State proclaimed COVID 19 health emergency; and (2) local officials (such as the County health officer) continue to impose or recommend measures to promote social distancing.</p> <p>The Board is to have an updated discussion regarding current COVID 19 protocols, with public comment and concluded with a roll call vote to approve the findings discussed by the Board.</p>

Alternative Actions
No alternative actions are recommended.

Strategic Plan Alignment

Fiscal Summary – FY 22/23			
Expenditures		Funding Source(s)	
Budgeted Amount	\$	District General Fund	\$
Add. Appropriations Req’d.	\$	Fees/Other	\$
	\$	Use of Fund Balance	\$
	\$	Contingencies	\$
		Grants	\$
Total Expenditure	\$	Total Sources	\$

Narrative Explanation of Fiscal Impacts (if required)
None

Attachments
None



Sonoma Valley Fire District
Board of Directors Meeting
 Agenda Item Summary
 November 8, 2022

Agenda Item No.	Staff Contact		
7b	Maci Bettencourt, Clerk of the Board		
Agenda Item Title			
Approval of the regular meeting minutes held on October 11, 2022			
Recommended Actions			
Approve the minutes			
Executive Summary			
The minutes have been prepared for Board review and approval.			
Alternative Actions			
Correct or amend minutes prior to approval			
Fiscal Summary – FY 22/23			
Expenditures			
Budgeted Amount	\$	Funding Source(s)	\$
Add. Appropriations Req'd.	\$	District General Fund	\$
	\$	Fees/Other	\$
	\$	Use of Fund Balance	\$
	\$	Contingencies	\$
		Grants	\$
Total Expenditure	\$	Total Sources	\$
Narrative Explanation of Fiscal Impacts (if required)			
Not Required			
Attachments			
1. Minutes for October 11, 2022 regular meeting			

SONOMA VALLEY FIRE DISTRICT

BOARD OF DIRECTORS MEETING MINUTES

Tuesday, October 11, 2022

Meeting was held in person at Station 1, 630 2nd Street W, Sonoma, Ca. 95476 and via videoconference in compliance with AB 361, effective September 16, 2021.

Join by phone: 1-669-900-9128 | Meeting ID: 914 153 1767 | Meeting Passcode: 3300

1. Call to Order

President Norton called meeting to order at 6:05 p.m. in-person and via a zoom videoconference call.

2. Roll Call and Determination of a Quorum

Board of Directors present: President William Norton, Vice President John (Matt) Atkinson, Treasurer Mark Johnson, Brian Brady, Mark Emery, Nick Greben, and Terrence Leen.

3. Pledge of Allegiance

The Pledge of Allegiance was led by Director Leen and recited by all.

4. Confirmation of Agenda

No changes

5. Comments from the Public

No public present.

6. Presentations

None

7. Consent Calendar

a) AB 361 legislation: Conditions within the County regarding current recommended social distancing requirements were evaluated by the Board. All members agreed to continue both in person and videoconference availability for the November 8, 2022 meeting. Conditions will be reviewed again in 30 days in compliance with new AB 361 legislation. **M/S/P Johnson/Leen - All in favor**

b) Board reviewed and approved the meeting minutes from the regular board meeting held on September 20, 2022. **M/S/P Johnson/Emery - All in favor**

8. Fire Chief's Monthly Report

Monthly Chief's report attached

9. Old Business

None

10. New Business

- a) Agenda item 10a was tabled to the November 8th meeting, fiscal year reports were not available prior to the meeting.
- b) Resolution 2022/2023-03 accepting the Chief's report on SB1205 State Mandated Inspections for 2020-2022 calendar years was approved. **M/S/P Emery/Leen 7 ayes**

11. Other Business to come before the Board

None

12. Comments from the Floor

None

13. Comments/Reports from the Board

President Norton gave a brief report on the last LAFCO meeting to the Board.

14. Closed Session

None

15. Adjournment

M/S Johnson/Brady - All in favor

Meeting was adjourned at 6:50 pm to a regular Board meeting on November 8, 2022, at 6:00 p.m. This meeting will be conducted in person with videoconference capabilities available based on local COVID-19 restrictions in place and within compliance of new AB361 legislation. *Copies of all staff reports and documents subject to disclosure that relate to any item of business referred to on the agenda are available at the following website at <http://sonomavalleyfire.org>*

Respectfully submitted,

Maci Bettencourt



Sonoma Valley Fire District

Proudly Serving the communities of

Sonoma, Valley of the Moon, Glen Ellen, and Mayacamas

DATE: 10/11/2022
TO: Sonoma Valley Board of Directors
FROM: Chief Akre
SUBJECT: Monthly Activity Report –September 2022

A. ADMINISTRATIVE:

1. SDC: submitted the District's response to Draft EIR and Specific Plan. Submitted a cost proposal at the request of DGS to staff a second shift at SDC.
2. KWD: Met with KWD staff and volunteers. Also held Community meeting at KWD on 10/10.
3. The Fire Service Working Group continues to meet to work on important fire service issues. Initiative potential, REDCOM and Upstaffing fees, helping Districts with the LAFCO process.
4. Waiting to hear from County Planning on the District's comments on Springs Specific Plan Draft EIR, focusing on impacts to Fire/EMS service delivery.
5. The EMS subcommittee continues to be actively working with County DHS staff regarding changes to the RFP for EOA-1. SVFD submitted letter of notification to DHS for providing ALS to KWD.
6. Attended SCFCA Monthly Meeting. Attended the SCFDA meeting on 9/22. Next meeting is in-person on Thursday 10/27.
7. Attended the Mayacamas VFF monthly meetings.
8. BC Lacy and 3356 and I all attended the Community Remembrance Event at Coffee Park.

B. INCIDENTS:

1. Extrication incident on first day of service in KWD.
2. ¼ veg fire at Glen Oaks Ranch – model rocket caused.
3. Vehicle accident with Haz-Mat (pool chemicals) in front of Golf Course.

C. BUDGET/FINANCE:

1. Jennifer is continuing to work on the new finance software system with MIP company.
2. Working on identifying the "Gap funding" that might be required as KWD explores consolidation.

D. PERSONNEL:

1. Staffing began in KWD on 9/28. Filling 2 positions with OT and 2 with P/Ts. Acting positions filled as well.

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Business: (707) 996-2102 • svfra@svfra.org • Fax: (707) 996-2868



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E. TRAINING:

1. Volunteer drills on After Action (Structure Fire), ECEs, and mapping.
2. Focus for career and volunteers on orientation and familiarization with KWD.

F. EQUIPMENT:

1. Nothing to report.

G. BUILDINGS & LAND:

1. Continuing to work on Station 5 seismic upgrade project. Grant submitted to Cal OES.
2. Concrete pad poured at Station 9 for new generator, and repair of trusses in the works.

H. PREVENTION:

1. Chipper program is actively working in the community. Will receive reimbursements from County for Chipper and VMI. Second round of VMI inspections completed.
2. 523 total inspections related to defensible space.
3. Code adoption is being developed now, with hopes of bringing to Board next month.

I. ASSOCIATION:

1. Very successful events at the Vintage Festival (10/8) and GE Village Fair on 10/9.



Sonoma Valley Fire District
Board of Directors Meeting
 Agenda Item Summary
 November 8, 2022

Agenda Item No.	Staff Contact
10a	Jennifer Jason, Finance Officer

Agenda Item Title
Annual AB1600 Report FY21/22

Recommended Actions
Approve report and adopt by Resolution 2022/2023-02

Executive Summary
State law requires any local agency that imposes development impact fees to prepare an annual report providing specific information about those fees. Therefore, in accordance with the provisions of the California Government Code Section 66006 (b) and 66001 (d), as amended by Assembly Bill (AB) 518 and Senate Bill (SB) 1693, I hereby submit the Development Impact Fee (DIF) Report for Sonoma Valley Fire District, California for the fiscal year (FY) ended June 30, 2022.

Alternative Actions
Request revisions to document being presented

Strategic Plan Alignment
Goal 1- Objective 1B

Fiscal Summary – FY 22/23			
Expenditures		Funding Source(s)	
Budgeted Amount	\$	District General Fund	\$
Add. Appropriations Req'd.	\$	Fees/Other	\$
	\$	Use of Fund Balance	\$
	\$	Contingencies	\$
		Grants	\$
Total Expenditure	\$	Total Sources	\$

Narrative Explanation of Fiscal Impacts (if required)

Attachments
<ol style="list-style-type: none"> 1. AB1600 Annual Report FY21-22 2. AB1600 Financial Summary FY21-22 3. Resolution 2022/2023-02



Sonoma Valley Fire District

Serving the communities of
Sonoma, Valley of the Moon, Glen Ellen, and Mayacamas

DATE: October 26, 2022

TO: Sonoma County Board of Supervisors

FROM: Jennifer Jason, Finance Officer of Sonoma Valley Fire District

SUBJECT: 2021-2022 AB 1600 Annual Report- SVFD Fire Impact Fees

BACKGROUND:
66006(b)(1)(A)

State law requires any local agency that imposes development impact fees to prepare an annual report providing specific information about those fees. Therefore, in accordance with the provisions of the California Government Code Section 66006 (b) and 66001 (d), as amended by Assembly Bill (AB) 518 and Senate Bill (SB) 1693, I hereby submit the Development Impact Fee (DIF) Report for Sonoma Valley Fire District, California for the fiscal year (FY) ended June 30, 2022.

DIFs are charged by local governmental agencies in connection with approval of development projects. The purpose of these fees is to defray all or a portion of the cost of public facilities related to the development project. The legal requirements for enactment of a DIF program are set forth in Government Code §§ 66000- 66025 (the "Mitigation Fee Act"), the bulk of which was adopted as 1987's AB 1600 and thus commonly referred to as "AB 1600 requirements".

For Sonoma Valley Fire District, DIFs are collected by the County of Sonoma on behalf of the district for the purpose of mitigating the impacts caused by new development on the district's infrastructure. Fees are used to finance the acquisition, construction and improvement of public facilities needed as a result of this new development. A separate fund (10196) has been established to account for the impact of new development.

Fees imposed on new development within the Sonoma Valley Fire District within Sonoma County have been in place since July, 1 2021. In 2021, the district contracted with SCI Consulting Group in which they conducted a Fire Impact Fee Nexus Study that detailed the impacts of future growth on local facilities. This report provided the analysis and support for the DIFs imposed by the Sonoma Valley Fire District. This study was adopted by the Sonoma Valley Fire District's Board of Directors by resolution on February 9, 2021. An agreement for services dated March 23, 2021 was entered between the County of Sonoma, a political subdivision of the State of California, and Sonoma Valley Fire District to establish and administer development impact fees for fire protection services.

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State law requires the district prepare and make available to the public the DIF Report within 180 days after the last day of each fiscal year. The County Council must review the annual report at a regularly scheduled public meeting not less than fifteen days after the information is made available to the public. This report was filed with the County Administrator's Office and available for public review on October 26, 2022.

SUMMARY OF FINANCIAL STATEMENT:

66006(b)(1)(B)

Fees:

Residential Development Per Living Area Sq. Ft.

Single Family Housing	\$1.72
Multi-Family Housing	\$2.91
Mobile Home	\$1.90
Accessory Dwelling Unit	exempt pursuant to
Less than 750 square feet are	Government Code §65852.2(f)(3)(A)

Nonresidential Development Per Building Square Feet

Retail/Commercial	\$1.95
Office	\$3.23
Industrial	\$1.36

<i>Beginning Fund Balance</i>	<i>Deposits</i>	<i>County Accessed Admin Fee (2%)</i>	<i>Interest</i>	<i>Withdrawals</i>	<i>Returned</i>	<i>Ending Fund Balance</i>
\$0.00	\$10,187.56	\$(203.75)	\$0.00	\$(9,983.81)	\$0.00	\$0.00

PROJECT STATUS STATEMENT:

The fees collected in FY21/22 in the amount of \$9,983.81 were transferred to our general fund for the purchase of a new Type 3 engine that added overall capacity to our district. The new Type 3 was already purchased in full as of 7/20/2021 using general funds. Future Fire Impact Fees collected will go towards reimbursement of the district for this Type 3 purchase until reimbursed in full.

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Project/Purchase	Amount	Allowable funding percentage	Impact Fee Amount Applied	Amount still able to apply using Fire Impact Fees
Type 3 Engine-Adding Capacity	\$463,209.62	100%	\$9,983.81	\$453,225.81

During FY21/22 (July 1, 2021- June 30, 2022) no refunds were issued.

Please see attached financial statement and resolution approving the annual report.

Jennifer Jason, Finance Officer
Sonoma Valley Fire District

AB 1600 Annual Report
Fire Impact Fee
799-10196
Fund Name: Fire Impact Fee Checking
Fiscal Year 2021-22

Month	County Accessed					Withdrawals	Refunds	Cash Balance
	Deposits	Admin Fee 2%	Interest					
Beg Balance								\$ -
July	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
August	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
September	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
October	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
November	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
December	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
January	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
February	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
March	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
April	\$ 1,628.84	\$ (32.58)	\$ -	\$ -	\$ (1,596.26)	\$ -	\$ -	\$ 0.00
May	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 0.00
June	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 0.00
July, 2023	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 0.00
August, 2023	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 0.00
September, 2023	\$ 8,558.72	\$ (171.17)	\$ -	\$ -	\$ (8,387.55)	\$ -	\$ -	\$ 0.00
Total FY	\$ 10,187.56	\$ (203.75)	\$ -	\$ -	\$ (9,983.81)	\$ -	\$ -	\$ 0.00

Withdrawal Detail

Date	Journal ID	Description	Amount
4/30/2022	90428.04.2022 (Springbrook)	Transfer of funds to general fund for reimbursement of a Type 3 engine purchase	\$ 1,596.26
9/30/2022	JV022 (MIP)	Transfer of funds to general fund for reimbursement of a Type 3 engine purchase	\$ 8,387.55
Total FY			\$ 9,983.81

Refunds

Date	Journal ID	Description	Amount
Total FY			\$ -

**RESOLUTION OF THE BOARD OF DIRECTORS OF THE
SONOMA VALLEY FIRE DISTRICT OF SONOMA COUNTY, STATE OF CALIFORNIA,
DECLARING THE FISCAL YEAR 2021/22 ANNUAL REPORT OF THE DISTRICT'S
FIRE IMPACT FEE IN ACCORDANCE TO STATE AB1600 REQUIREMENTS.**

WHEREAS, the District on February 9, 2021, adopted Resolution 2020/2021-15 requesting the Sonoma County Board of Supervisors adopt and implement the District's Fire Impact Fee Program pursuant to Government Code section 66001, et seq.; and

WHEREAS, the following Fire Impact Fees were assessed upon issuance of a building permit within Sonoma Valley Fire District boundaries during FY 2021/22:

<u>Land Use</u>	<u>Fire Impact Fees</u>
<u>Residential Development</u>	<u>Per Living Area Sq. Ft.</u>
Single-Family Housing	\$1.72
Multi-Family Housing	\$2.91
Mobile Home	\$1.90
Accessory Dwelling Unit	See Note
<u>Nonresidential Development</u>	<u>Per Building Sq. Ft.</u>
Retail / Commercial	\$1.95
Office	\$3.23
Industrial	\$1.36

Note: Pursuant to Govt. Code § 65852.2(f)(3)(A), the fire impact fee for an accessory dwelling unit shall be imposed proportionately in relation to the square footage of the primary dwelling unit. Accessory dwelling units less than 750 square feet of living area are exempt.

WHEREAS, the District is required to prepare an annual report documenting the fiscal year summary of fees collected by the County of Sonoma on behalf of the District; and

NOW, THEREFORE, BE IT RESOLVED, the Board of Directors of the Sonoma Valley Fire District adopts the Fiscal Year 2021/22 Fire Impact Fee Annual Report in accordance of State AB1600;

IN REGULAR SESSION, the foregoing resolution was introduced by Director _____, who moved its adoption, seconded by Director _____, and passed by the Board of Directors of the Sonoma Valley Fire District this 8th day of November 2022, on regular roll call vote of the members of said Board by the following vote:

President Norton	Aye_____	No_____	Absent_____
Vice President Atkinson	Aye_____	No_____	Absent_____
Treasurer Johnson	Aye_____	No_____	Absent_____
Director Brady	Aye_____	No_____	Absent_____
Director Emery	Aye_____	No_____	Absent_____
Director Greben	Aye_____	No_____	Absent_____
Director Leen	Aye_____	No_____	Absent_____
Vote:	Aye_____	No_____	Absent_____

WHEREUPON, the President declared the foregoing resolution adopted; and

SO ORDERED:

ATTEST:

William Norton, President

Maci Jerry, Clerk



Sonoma Valley Fire District
Board of Directors Meeting
 Agenda Item Summary
 November 8, 2022

Agenda Item No.	Staff Contact
10b	Gary Johnson, Captain Fire Prevention

Agenda Item Title
 Radio Purchase Request

Recommended Actions
 Approve Request

Executive Summary

This request is to approve the recommendation for additional spending of \$318,000 for 35 Motorola APX 8000 portable radios. SVFD’s current portable radio inventory on frontline apparatus exceeds 20 years in age and has experienced a large increase in repairs costs, durability, manufacture support (Discontinued 10+ years), and reliability. These older portables are getting harder to find replacement parts for and are not being supported by vendors for repairs. Ultimately, repairs will have to be performed by the BK factory, where costs have increased 5 times the normal.

The proposed Motorola’s are the latest models for environmental ruggedness (to include surviving high temperatures and wet environments), immediate access to voice communication and distress alarm features, many special programmable features, interfaces to other devices, and ease of use by firefighters in personal protective clothing (PPE) and while wearing self-contained breathing apparatus (SCBA) complying with NFPA 1802.

This migration to the Motorola platform will modernize the Sonoma Valley Fire portable communications platform, enhancing the safety of the end users. This purchase is not only an investment in the long-term safety and security of our community and personnel, it’s the first step towards the future of improved first responder capabilities and interoperability.

Alternative Actions
 Deny request or suggest alternative action

Strategic Plan Alignment
 Goal 1- Objective 1C ~ evaluate current and future deficiencies in equipment
 Objective 1D ~ upgrade of IT equipment & infrastructure, opportunities for increased interoperability

Fiscal Summary – FY 22/23

Expenditures		Funding Source(s)	
Budgeted Amount	\$	District General Fund	\$
Add. Appropriations Req’d.	\$ 318,000.00	Fees/Other	\$
	\$	Use of Fund Balance	\$ 318,000.00
	\$	Contingencies	\$
		Grants	\$
Total Expenditure	\$ 318,000.00	Total Sources	\$ 318,000.00

Narrative Explanation of Fiscal Impacts (if required)

Attachments
 1. Motorola Solutions Quote

Billing Address:

SONOMA VALLEY FIRE DISTRICT **Quote Date:** 2022-11-02
 630 2ND ST W **Expiration Date:** 2023-01-01
 SONOMA CA, 95476 **Contract Name:** 36273 - SOURCEWELL

Quote Created By:

Jim Trevino
 Motorola Manufacture Representative
 jtrevino@daywireless.com
 408-640-9861

Customer: SONOMA VALLEY FIRE DISTRICT
Contact Name: Gary Johnson

Currency: USD

Terms and Conditions: Net 30 Days

Line #	Item Number	Description	Quantity	Unit List Price	Ext. List Price	Discount %	Discount \$	Unit Sale Price	Ext. Sale Price	APC
	APX™ 8000 Series									
1	H91TGD9PW7AN	APX 8000 ALL BAND PORTABLE MODEL 3.5.	35	\$7,475.00	\$261,625.00	27.00%	\$2,018.25	\$5,456.75	\$190,986.25	0579
1a	Q806CB	ADD: ASTRO DIGITAL CAI OPERATION.	35	\$567.00	\$19,845.00	27.00%	\$153.09	\$413.91	\$14,486.85	0579
1b	Q667BB	ADD: ADP ONLY (NON-P25 CAP COMPLIANT) (US ONLY).	35	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	\$0.00	0579
1c	QA02006AC	ENH: APX8000XE RUGGED RADIO.	35	\$880.00	\$30,800.00	27.00%	\$237.60	\$642.40	\$22,484.00	0579
1d	QA05507AA	DEL: DELETE 7/800 MHZ BAND.	35	-\$800.00	-\$28,000.00	27.00%	-\$216.00	-\$584.00	-\$20,440.00	0579
1e	Q53AF	ADD: FRONT PANEL PROGRAMMING & CLONING.	35	\$165.00	\$5,775.00	27.00%	\$44.55	\$120.45	\$4,215.75	0579
1f	Q887AU	ADD: 5Y ESSENTIAL SERVICE.	35	\$227.00	\$7,945.00	0.00%	\$0.00	\$227.00	\$7,945.00	0185
1g	QA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING.	35	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	\$0.00	0579
1h	QA09001AB	ADD: WIFI CAPABILITY.	35	\$330.00	\$11,550.00	27.00%	\$89.10	\$240.90	\$8,431.50	0579
1i	H35BT	ADD: CONVENTIONAL OPERATION.	35	\$880.00	\$30,800.00	27.00%	\$237.60	\$642.40	\$22,484.00	0579
1j	QA01427AG	ALT: APX8000/XE HOUSING GREEN.	35	\$28.00	\$980.00	27.00%	\$7.56	\$20.44	\$715.40	0579
	Standalone Items									
2	NNTN7624C	CHARGER,CHR IMP VEH EXT NA/EU KIT.	35	\$509.76	\$17,841.60	20.01%	\$102.00	\$407.76	\$14,271.60	0785
3	PMMN4106D	AUDIO ACCESSORY-REMOTE SPEAKER MICROPHONE,XE500 REMOTE SPKR MIC WITH CHANNEL KNOB, HIGH IMPACT GREEN.	35	\$665.28	\$23,284.80	20.01%	\$133.12	\$532.16	\$18,625.60	0372
4	PMNN4504A	BATT IMPRES 2 LIION UL2054 DIV2 R IP68 3400T.	35	\$212.30	\$7,430.50	20.01%	\$42.48	\$169.82	\$5,943.70	0453

Net Total	\$290,149.65
Estimated Tax	\$24,662.72
Estimated Freight	\$2,321.20
Grand Total	\$317,133.57